



# Fairfield Community Grants Workshop

Grant Writing



# Introductions



# Introduction to Grants

# What is a grant?

- An opportunity
- A process
- A strategy – to be noticed

Its not only about the money

- Its about being in a relationship with the funder
- For a specific purpose
- Focused on achieving goals and objectives





# Where do you search for grants?

- Government Grants
- Philanthropic Grants



Break



Getting your idea grant ready



# What is the problem?

*There are many people in our community who are isolated*

VS

*One in two (50.5%) Australians feel lonely for at least one day in a week, while one in four (27.6%) feel lonely for three or more days. If these people are not supported to connect to their community and build meaningful relationships, they may experience a disconnection from community, mental and physical health issues and any existing disadvantage could worsen.*



# What do you want to do?

*We will be delivering workshops which will reduce the isolation of residents.*

VS

*Over the course of six months we will be delivering a series of targeted interactive workshops for residents at risk of isolation. The workshop program will be designed with a steering group of residents to ensure that they reflect the needs and aspirations of the community, which will consequently improve engagement and impact.*

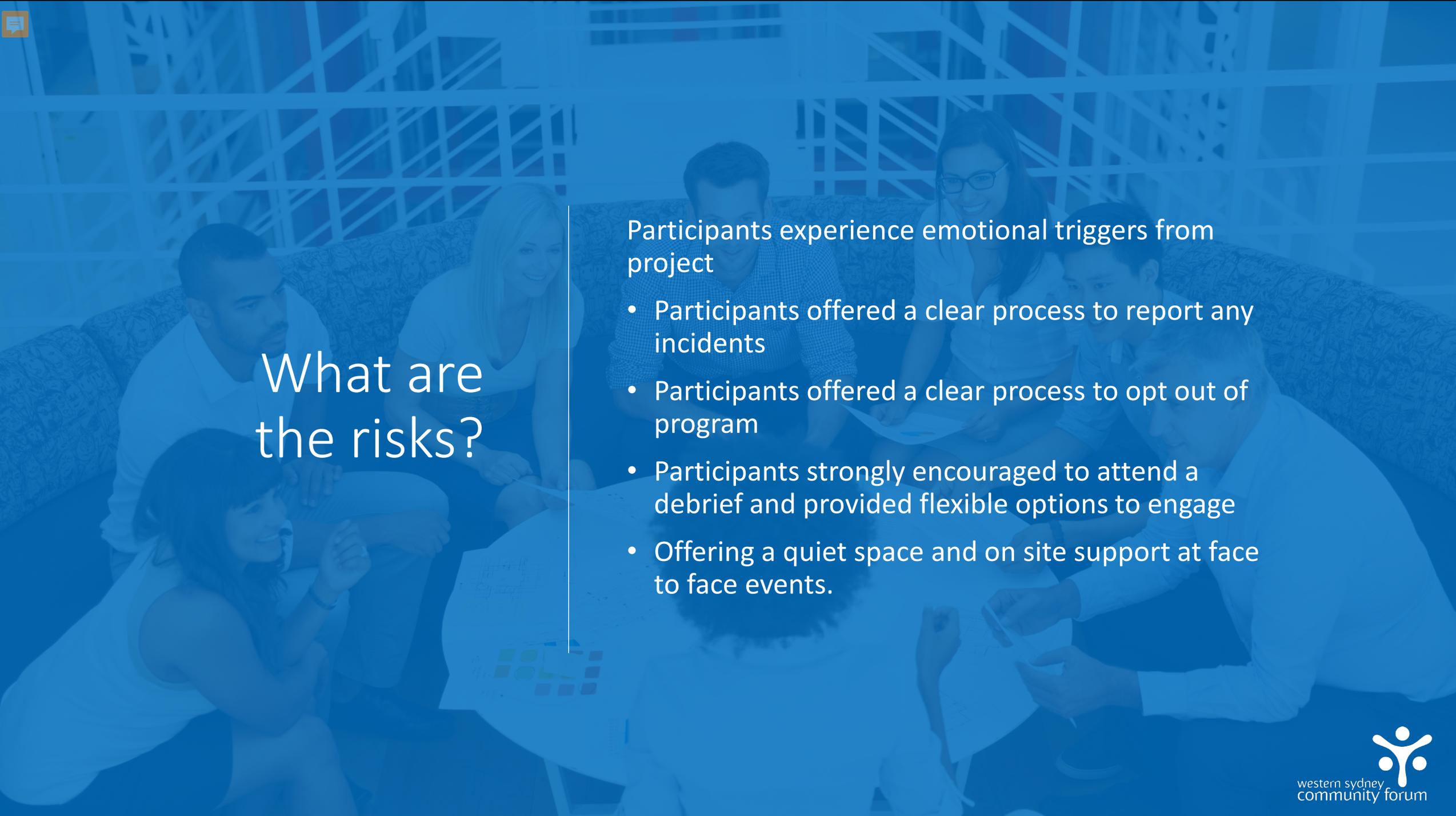


What can you  
realistically  
achieve?

*We will be able to reduce isolation in the Fairfield local government area.*

vs

*Through being involved in a range of activities, it is anticipated that at least 80% of participants will experience reduced feelings of isolation and feel confident accessing additional services.*



## What are the risks?

Participants experience emotional triggers from project

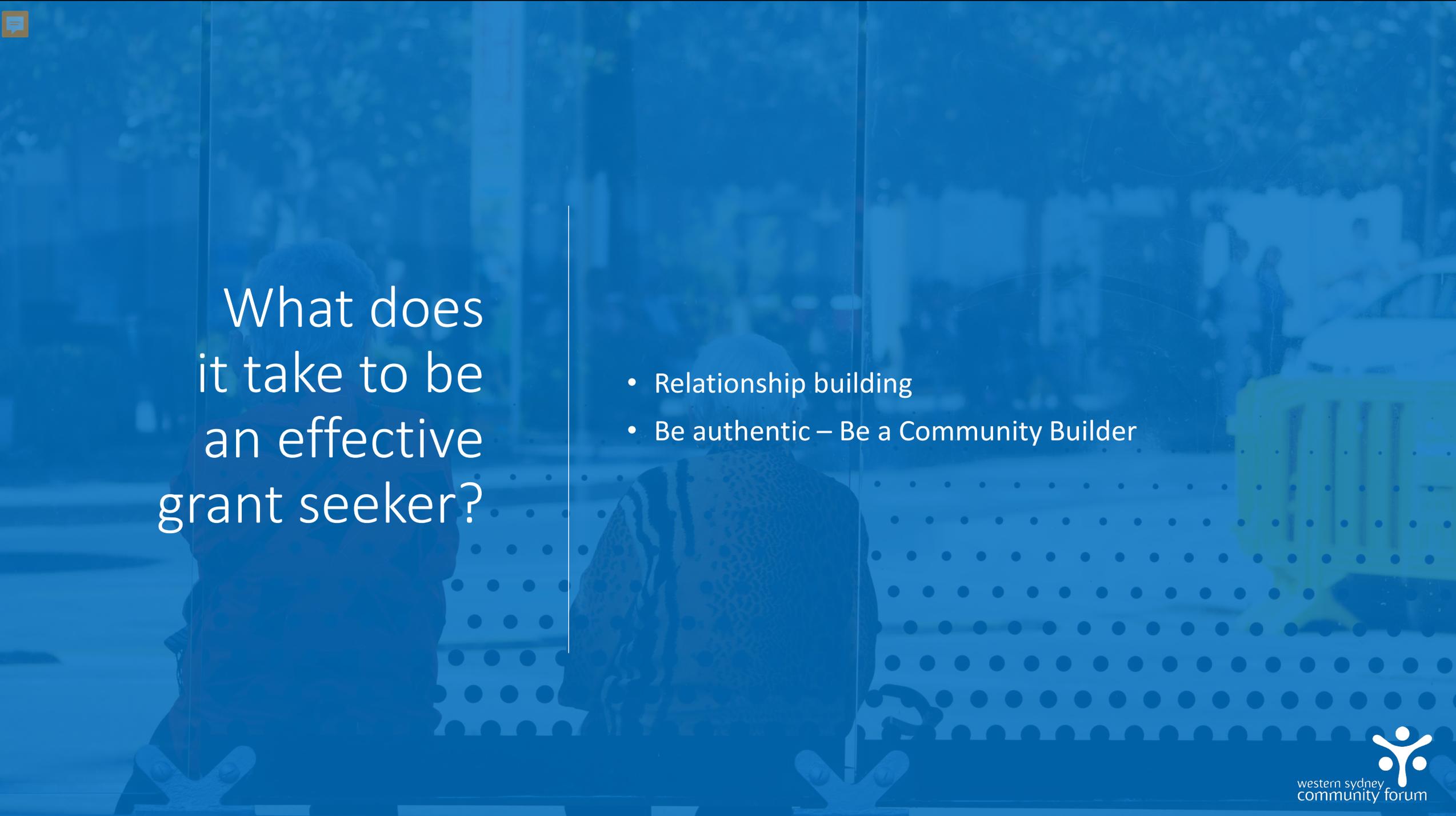
- Participants offered a clear process to report any incidents
- Participants offered a clear process to opt out of program
- Participants strongly encouraged to attend a debrief and provided flexible options to engage
- Offering a quiet space and on site support at face to face events.



Are you all on the same page?



How much will it cost?



What does  
it take to be  
an effective  
grant seeker?

- Relationship building
- Be authentic – Be a Community Builder



# The Challenges



# Telling your story





# Writing a Proposal

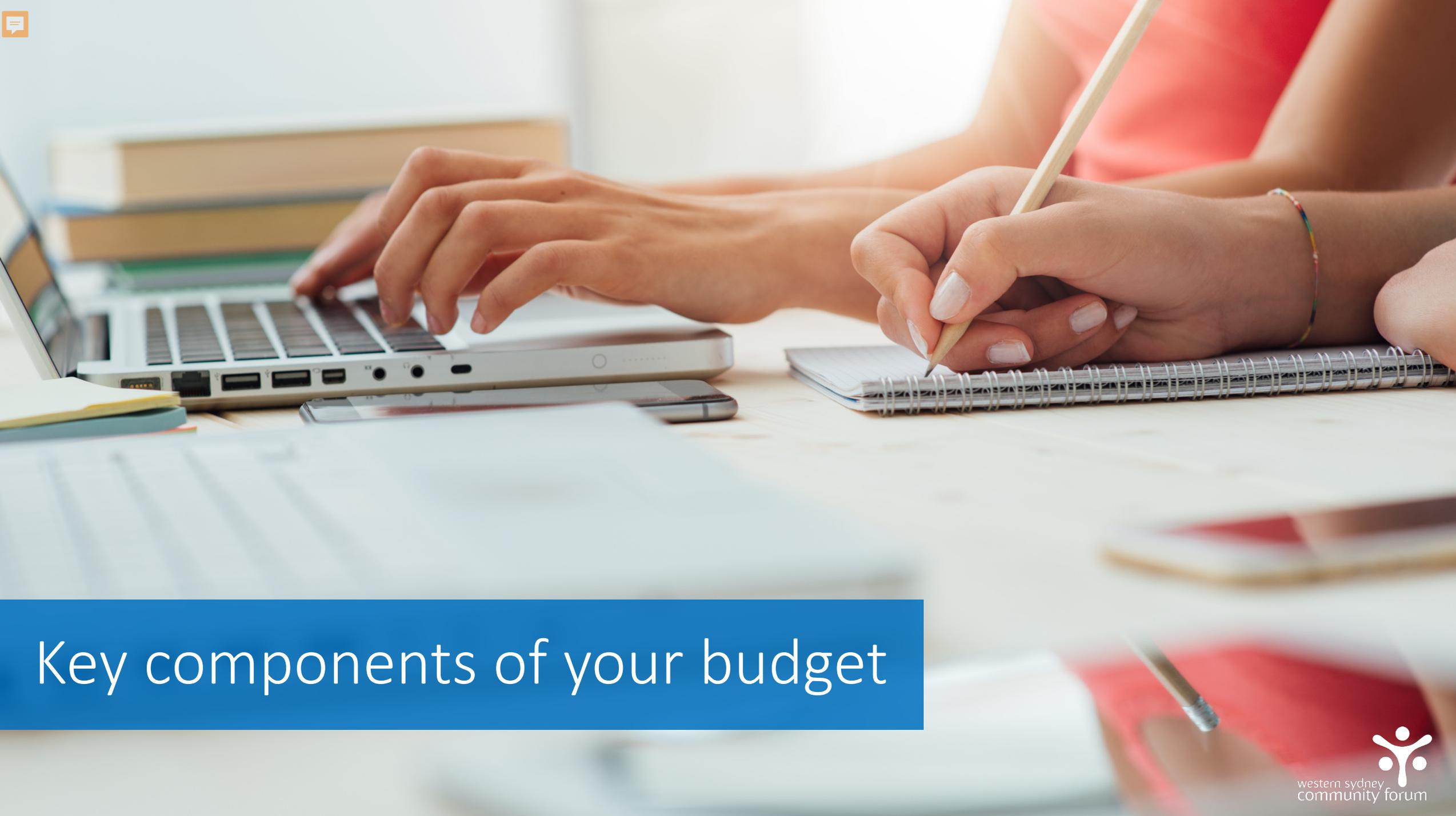




# Walkthrough of Fairfield Community Capacity Building Grant



Break



# Key components of your budget



Item	Cost	Total Units	Total Cost
Venue Hire	\$ 200.00	6	\$ 1,200.00
Catering	\$ 300.00	6	\$ 1,800.00
Facilitator Hire	\$ 1,000.00	6	\$ 6,000.00
Printing Costs - Brochures	\$ 300.00	1	\$ 300.00
Stationery	\$ 100.00	1	\$ 100.00
Staffing Costs			
Administration Costs			
		Total	\$ 9,400.00

# Materials/Service Costs



Base Cost	Oncosts	Contingency	Total hourly rate	
	25%	25%		
\$ 47.54	\$ 11.89	\$ 11.89	\$ 71.31	
Item	Hours	Cost	Number of Units	Total
Community Consultation Meetings	7	\$ 71.31	3	\$ 1,497.51
Development of event program	14	\$ 71.31	1	\$ 998.34
Development of advertising collateral	28	\$ 71.31	1	\$ 1,996.68
Management of community enquiries	35	\$ 71.31	1	\$ 2,495.85
Attendance of workshops	7	\$ 71.31	6	\$ 2,995.02
Evaluation of program	21	\$ 71.31	1	\$ 1,497.51
			<b>Total</b>	\$ 11,480.91

# Staffing costs



Item	Cost	Total Units	Total Cost
Venue Hire	\$ 200.00	6	\$ 1,200.00
Catering	\$ 300.00	6	\$ 1,800.00
Facilitator Hire	\$ 1,000.00	6	\$ 6,000.00
Printing Costs - Brochures	\$ 300.00	1	\$ 300.00
Stationery	\$ 100.00	1	\$ 100.00
Staffing Costs	\$11,480.91	1	\$ 11,480.91
Administration Costs			
		Total	\$ 20,880.91

# Staffing costs



Item	Cost	Total Units	Total Cost
Venue Hire	\$ 200.00	6	\$ 1,200.00
Catering	\$ 300.00	6	\$ 1,800.00
Facilitator Hire	\$ 1,000.00	6	\$ 6,000.00
Printing Costs - Brochures	\$ 300.00	1	\$ 300.00
Stationery	\$ 100.00	1	\$ 100.00
Staffing Costs	\$11,480.91	1	\$ 11,480.91
Administration Costs	\$ 4,176.18	1	\$ 4,176.18
		Total	\$ 25,057.09

# Administration costs



# Q&A with Council



Next steps